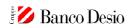
# The consolidated interim report on operations as at 30 September 2011





## **Table of contents**

Corporate offices (Banco di Desio e della Brianza S.p.A.)	3
The Banco Desio Group	4
Foreword	5
Financial highlights and ratios	6
Explanatory Notes	8
The baseline scenario	8
Development of the Group distribution network	10
Major corporate events during the quarter	11
Human resources	13
Management performance	14
Significant events after the reporting date	24
Other information	24
Business outlook	24
Consolidated interim financial statements as at 30 September 2011	25
Consolidated Balance Sheet	25
Consolidated Income Statement	26
Consolidated income statement – Quarterly trend	27
Statement of changes in consolidated shareholders' equity as at 30 September 2011	28
Statement of changes in consolidated shareholders' equity as at 30 September 2010	28
Consolidated Cash Flow Statement	29
Declaration of the Manager responsible for preparing the	
Company's financial reports	30



## **Corporate offices** (Banco di Desio e della Brianza S.p.A.)

#### **Board of Directors**

Chairman	Agostino Gavazzi*
Deputy Chairman	Stefano Lado*
Managing Director	Nereo Dacci*
Directors	Egidio Gavazzi*
	Luigi Gavazzi
	Paolo Gavazzi
	Guido Pozzoli*
	Luigi Guatri
	Gerolamo Pellicanò
	Pier Antonio Cutellé
	Lorenzo Rigodanza
	* Members of the Executive Committee
Board of Statutory Audit	ors
Chairman	Eugenio Mascheroni
Statutory Auditors	Rodolfo Anghileri
	Marco Piazza
Alternate Auditors	Giovanni Cucchiani
	Clemente Domenici
	Carlo Mascheroni
General Management	
General Director	Claudio Broggi
Vice General Director	Marco Sala

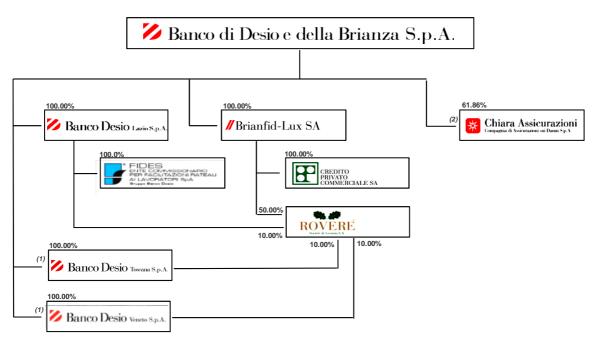
Manager responsible for preparing the Company's financial reports pursuant to article 154-bis of Consolidated Law on Finance "TUF"

Nominated Official in charge of drawing up Company Accounts Piercamillo Secchi



## The Banco Desio Group

This consolidated interim Report on operations as at 30 September 2011 relates to the following corporate structure of the Banco Desio Group:



- (1) Merger by incorporation into Banco Desio e della Brianza S.p.A with effective date as of 1.10.2011
- (2) Company excluded from the perimeter of the Banking Group



#### **Foreword**

This consolidated Interim Report on Operations as at 30 September 2011 of the Banco Desio Group has been prepared in accordance with Article 154 *ter* of Legislative Decree 58/1998 (*TUF*, "Testo Unico della Finanza", the Italian Consolidated Financial Law), which implements Legislative Decree No. 195 of 6 November 2007, known as the "Transparency Directive", and in conformity to the applicable international accounting standards as adopted in the European Union under Regulation (EC) 1606 of 19 July 2002, and, in particular, to IAS 34, *Interim Financial Reporting*.

By virtue of the possibilities allowed under this principle, this Interim Report on Operations is presented in a condensed form, and therefore does not present the complete disclosures envisaged for annual financial statements. The drafting of the document implies the adoption of estimating procedures which, however, do not affect its reliability.

The Interim Report on Operations consists of *Explanatory Notes* on consolidated operating performance and *Consolidated Interim Financial Statements as at 30 September 2011*, including a Balance Sheet, an Income Statement, a Consolidated Income Statement - Quarterly trend, a Statement of Changes in Equity and a Cash Flow Statement, which are not subject to inspection by the Auditors.

The data and ratios reported in this Interim Report on Operations make reference, insofar as they are attributable, to the Balance Sheet of the *consolidated interim Financial Statements* and to the reclassified Income Statement, as per the appropriate paragraph, which has in its turn been prepared on the basis of the Financial Statement schedule.

It should be pointed out that, as described in more detail in the paragraph "Major corporate events during the quarter" of the *Explanatory Notes*, the execution of the deed of merger of the subsidiaries Banco Desio Toscana S.p.A. and Banco Desio Veneto S.p.A. by incorporation into the Parent Company Banco di Desio e della Brianza S.p.A. became legally effective on 1 October 2011; this transaction is attributable to a more correct streamlining of the banking network in relation to its vocation of retail bank.



## Financial highlights and ratios

#### Balance sheet data

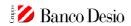
	30.09.2011	30.09.2010	(	Change
In thousands of Euros			Amount	%
Total assets	8,408,925	8,068,643	340,282	4.2%
Financial assets	1,092,983	976,705	116,278	11.9%
Amounts due from banks	280,237	336,813	-56,576	-16.8%
Amounts due from customers	6,600,429	6,365,079	235,350	3.7%
Tangible assets	156,476	149,205	7,271	4.9%
Intangible assets	56,029	47,303	8,726	18.4%
Amounts due to banks	218,106	47,907	170,199	355.3%
Amounts due to customers	4,328,959	4,342,226	-13,267	-0.3%
Securities issued and Financial liabilities at fair value through profit or lo	2,611,642	2,393,539	218,103	9.1%
Shareholders' equity (including net proft for the period) (1)	793,739	782,202	11,537	1.5%
Total indirect deposits	10,865,165	11,520,922	-655,757	-5.7%

#### Income statement data (2)

	30.09.2011	30.09.2010		Change
In thousands of Euros			Amount	%
Operating income	260,182	252,559	7,623	3.0%
of which Net interest income	151,500	137,357	14,143	10.3%
Operating costs	169,889	170,357	-468	-0.3%
Operating margin	90,293	82,202	8,091	9.8%
Profits/(losses) after taxes from continuing operations	41,047	29,709	11,338	38.2%
Profits/(losses) after taxes from non-recurring operations	7,702	15,158	-7,456	-49.2%
Net profit/(loss) for the period (1)	48,047	44,285	3,762	8.5%

<sup>(1)</sup> pertaining to the Parent Company

<sup>(2)</sup> from reclassified Income Statement.



## Financial ratios

	30.09.2011	30.09.2010	Change Amount
Shareholders' equity / Total assets	9.4%	9.7%	-0.3%
Shareholders' equity / Amounts due from customers	12.0%	12.3%	-0.3%
Shareholders' equity / Amounts due to customers	18.3%	18.0%	0.3%
Shareholder's equity / Securities issued and financial liabilities at fair va	30.4%	32.7%	-2.3%
Tier 1 and Core Tier 1) Equity ratio	11.1%	11.3%	-0.2%
Tier 2) Solvency ratio	12.4%	12.6%	-0.2%
Financial assets / Total assets	13.0%	12.1%	0.9%
Amounts due from banks / Total assets	3.3%	4.2%	-0.9%
Amounts due from customers / Total assets	78.5%	78.9%	-0.4%
Amounts due from customers / Direct deposits from customers	95.1%	94.5%	0.6%
Amounts due to banks / Total assets	2.6%	0.6%	2.0%
Amounts due to customers / Total assets	51.5%	53.8%	-2.3%
Securities issued and financial liabilities at fair value through profit or lo	31.1%	29.7%	1.4%
Direct deposits from customers / Total assets	82.5%	83.5%	-1.0%
Operating costs / Operating income (Cost/Income ratio)	65.3%	67.5%	-2.2%
Net interest income / Operating income	58.2%	54.4%	3.8%
Operating margin / Operating income	34.7%	32.5%	2.2%
Operating profit net of taxes / Shareholders' equity - annualized	7.3%	5.4%	1.9%
Net profit/(loss) for the period/ R.O.E annualized	8.6%	8.0%	0.6%

## Structure and productivity data

	30.09.2011	30.09.2010 Change		J
			Amount	%
Number of employees	1,888	1,860	28	1.5%
Number of bank branches	183	173	10	5.8%
in thousands of Euros				
Amounts due from customers by employee (3)	3,535	3,471	64	1.8%
Direct deposits from ordinary customer by employee (3)	3,718	3,673	45	1.2%
Operating income by employee (3) - annualized	186	184	2	1.1%

 $<sup>^{(3)}</sup>$  on the basis of the number of employees determined as arithmetic mean between the period-end figure and the previous period-end figure



## **Explanatory Notes**

#### The baseline scenario

At the end of the summer, the main economic indicators highlighted declining growth prospects for the global economy. The growth of emerging countries is slowing down; the USA is growing at a moderate pace and the Euro zone has come to a standstill.

The BRIC countries continued to grow, although at a less brisk pace. China, although in a slight downturn, continued to grow at a steady rate; India showed similar dynamics while the slowdown appeared to be more pronounced in Brazil. The Russian economy also appeared to be slowing down, even if less noticeably than that of Brazil.

As regards the United States, the end of the summer saw the launch of the traditional review of the last eight years of the national accounts from which it emerged that the recession of 2009 was worse than previously estimated and the recovery weaker. In fact, the US economy showed signs of slowing down in the first part of 2011. The data for the first quarter largely failed to confirm the expectations of analysts. GDP recorded annualized quarterly growth of 0.4%, lower than that recorded in previous quarters, and growth in the second quarter also did not exceed 1%. The high rate of unemployment was reflected in a dramatic fall in consumer spending. The unemployment rate reached almost 9.6%, a significant increase compared to 5.8% in 2008. The actual disposable income of families decreased considerably and indeed, after a brief recovery, property prices started falling again. The weakness of the labour market prompted President Obama to implement a stimulus package for 2012 aimed at increasing employment and providing income support for families in difficulty. The proposed measures included a reduction in social security contributions. However, the conditions necessary for the package to significantly boost growth do not exist as the planned measures may vary considerably from those proposed in a climate of fierce political debate. The measures also postpone the reduction of the national debt until 2013.

Growth is also slowing down in the Euro Zone and the EMU Area is now at the heart of possible further serious financial crises which could lead to another global recession. The difficulties of finding a way out at institutional level in order to avoid the dangerous spiral connecting sovereign debt and bank financial statements is making this crisis increasingly costly not just for the peripheral countries of the Euro Zone but also for those at the core. After just a few months, the contagion of the peripheral countries seems to have also affected the German giant. Indeed, Germany grew by only 0.5%, compared to 5.3% in the previous quarter; in the second quarter France maintained the growth achieved in the previous quarter (+3.5%). The industrial production index fell in Germany and France. In August, the index of business confidence in the Euro fell from +1 to -2.9 and the worsening of the consumer confidence index was even more marked. Unemployment in the Euro Zone rose by about three percentage points and the rate seems to have settled at 10%. Consumer prices rose mainly due to the increase in oil prices that happened in July, although expectations remain under control with values close to 1.8% for the next five years. During the summer, the euro was slightly weaker against the major currencies.

The Italian economy too experienced low growth in the second quarter of 2011, recording +1.2% (+0.5% in the first quarter). There was a positive contribution to GDP of +3.58% from the balance of trade, which was partly dampened by that of stocks at -3.1%. The industrial production index recorded a decrease on an annual basis of 1.6%. The business confidence index recorded a small positive change whereas that of households decreased once again. The data relating to the labour market was substantially stable in July, with the unemployment rate remaining the same at 8%. Consumer prices were up by 1.6%, with the increase being faster in the latter part of the year as a result of the rise in oil prices; a trend which also continued in 2011, taking the index to 2.3%.



The summer months then marked a further worsening of the crisis, now four years old. The global stock markets lost around 10% between July and August: emerging countries 10%, USA 9%, Europe 19% and Italy 23%. These trends can essentially be attributed to the increase in sovereign instability in the Euro Zone and to the abovementioned slowdown in growth prospects. Despite support from the ECB, the yields on Italian and Spanish government bonds continued to increase in later months, reaching, in mid-September, a spread of more than 400 basis points between the Italian ten-year treasury bonds and German bonds. CDS values for the debts of the main peripheral countries of the Euro zone were also on the increase, with contracts relating to Italy, Greece and Portugal at record levels.

The ECB did not alter its policy rate, its rate for refinancing transactions or its overnight deposit rate. The policy rate of the Fed also remained unchanged in a range between 0 and 0.25% and also the discount rate remained unchanged. Both of the central banks continued expansive monetary policies to prop up their economies.

As regards the banking sector, borrowing in euro by Italian banks increased slightly in August and the growth rate trend stabilised at +2.3% (+2% in July). On an annual basis, borrowing increased by almost 50 billion euro. Within this figure, deposits increased by 1% and bonds by 4.5% and repurchase agreements with clients increased (+18% at the end of August). The average yield of bank borrowing increased slightly. The average rate for customer deposits was 1.84% (1.80% in July 2011).

At the end of August, the dynamics of loans settled down; their growth trend was +5% (+5.4% in July), thereby returning to the levels of October 2008. On an annual basis the net flow of new loans was around 70 billion euro. Short-term loans recorded growth of +8.3%, whereas medium- and long-term loans showed more moderate growth of +3.9%. In July loans to businesses were substantially stable, while remaining however at high levels (+5.2%), whereas the increase in loans to households was stable at +5.8%. Rates on loans increased slightly but remained at moderate levels.

At the end of the summer, the variance in rates rose slightly. The spread between the average rate on loans and the average rate on the deposits of households and non-financial companies was equal to 222 basis points in August, or rather, only 5 points higher on an annual basis. The differential between the average rate of interest-bearing assets of households and non-financial companies was equal to 2.45% in August compared to 2.09% a year ago.

The incidence of non-payment of loans also increased slightly in August, 2.77% against 2.69% in June.



#### Development of the Group distribution network

While maintaining continuity of local development, at the end of the third quarter of 2010 the Group's distribution network reached a total of 183 branches, 10 more than at the end of September last year.

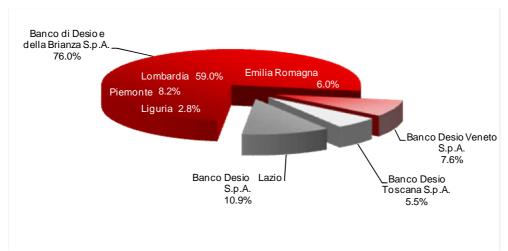
The table below shows the breakdown of the overall distribution network by individual bank of the Group, also indicating the annual changes, while the following chart represents its percentage breakdown at the end of the relevant period, also by referring to the regions in which they operate.

Table no. 1 - THE GROUP DISTRIBUTION NETWORK: BREAKDOWN BY BANK

					Char	nge
No. of branches	30.09.2011	Percentage breakdown	30.09.2010	Percentage breakdown	Value	%
Banco di Desio e della Brianza S.p.A.	139	76.0%	130	75.1%	9	6.9%
Banco Desio Veneto S.p.A. (1)	14	7.6%	14	8.1%	-	-
Banco Desio Toscana S.p.A. (1)	10	5.5%	9	5.2%	1	11.1%
Banco Desio Lazio S.p.A.	20	10.9%	20	11.6%	-	-
Group distribution network	183	100.0%	173	100.0%	10	5.8%

<sup>(1)</sup> Merger by incorporation into Banco Desio e della Brianza S.p.A. with effective date as of 1.10.2011

Chart no. 1 - THE GROUP DISTRIBUTION NETWORK: PERCENTAGE BREAKDOWN BY BANK AS AT 30.09.2011



In detail, with respect to the period under comparison, the Parent Company opened, in the last quarter of the previous year, a branch in Piedmont, in Novi Ligure (Al), while the current year saw the opening of eight branches, of which another one in Piedmont, in Leinì (TO), three branches in Emilia, in Bologna S. Viola (BO), Imola (BO) and Casalecchio di Reno (BO) and four branches in Lombardy, in the capital city near piazzale Cadorna (provisionally located at the branch located in Via della Posta), Vimercate (MB), Treviglio and Brembate (BG).



The subsidiaries Banco Desio Lazio S.p.A. and Banco Desio Veneto S.p.A. maintained the same structures as in the comparison period, the first subsidiary with twenty branches which are particularly concentrated in the Italian capital (note the recent transfer of one branch from Via della Torretta to Via di Propaganda - Piazza di Spagna, a branch of particular prestige due to its location and size) and in the neighbouring areas and the second one with fourteen branches and a base in the provinces of Vicenza, Verona, Padua and Treviso.

Following the opening of the fourth branch in the capital city of Tuscany in November 2010, the distribution network of the subsidiary Banco Desio Toscana S.p.A. has ten branches, a local presence distributed also in the provinces of Pisa, Prato, Lucca and Leghorn.

The chart below shows the increase in size achieved by the Group distribution network in the last years.



Chart no. 2 - THE GROUP DISTRIBUTION NETWORK: INCREASE IN SIZE IN THE LAST FEW YEARS

### Major corporate events during the quarter

Capital increase of subsidiaries Banco Desio Veneto S.p.A. and Chiara Assicurazioni S.p.A. and increase in the stake held by the Parent Company in the Insurance Company up to 66.66%

On 27 April 2011, within the residual Shareholding plan, the subsidiary Banco Desio Veneto S.p.A. carried out a capital increase of Euro 5.6 million, increasing it up to Euro 40.7 million, and at the same time the Parent Company purchased the related shares subscribed by the beneficiaries, thus maintaining its stake of 100% unchanged.

At the same date, the subsidiary Chiara Assicurazioni S.p.A. carried out the capital increase of Euro 0.6 million, serving the residual Shareholding plan, and brought it up to Euro 9.4 million; at the same time, the Parent Company increased its percentage stake held in the Company up to 66.6%, considering that it had already reached, on 15 February 2011, 62.43% as a result of the purchase of no. 50,000 shares.

Payment by shareholders on account of capital of the associated company Chiara Vita S.p.A.

On 20 April 2011, in view of strengthening the capital of the associated company Chiara Vita S.p.A., the Parent Company made a payment on account of capital of Euro 2.7 million.



Acquisition of the stake in AcomeA SGR S.p.A.

On 25 July 2011 the Parent Company acquired no. 50,000 ordinary shares of AcomeA SGR S.p.A., within the capital increase of the same, at the price of Euro 30.00 per share (including a share premium of Euro 20.00), for a counter—value of Euro 1.5 million. As a result of this transaction, Banco di Desio e della Brianza S.p.A. holds a stake of 9.09% of the finance company.

Merger of the subsidiaries Banco Desio Toscana S.p.A. and Banco Desio Veneto S.p.A. by incorporation into the Parent Company

In view of a more correct streamlining of the banking network in relation to its vocation of retail bank, the Parent Company has submitted a project for the reorganization of the Group. On 22 March 2011 the Board of Directors then approved the project for the merger of the subsidiaries Banco Desio Toscana S.p.A. and Banco Desio Veneto S.p.A. by incorporation into the Parent Company itself.

Following the authorisation issued by the Bank of Italy on 28 June 2011 and the consequent statutory formalities, on 25 August 2011 the Board of Directors itself approved, pursuant to article 2505 of the Italian Civil Code and article 19 of the company's by-laws, the aforesaid Merger Plan, as well as the appropriate Directors' Report, as made available to the public on 29 June 2011.

After having fulfilled the additional statutory formalities, the deed of merger was entered into, and the transaction became legally effective starting from 1 October 2011.

With reference to the stakes previously held by Banco Desio Toscana S.p.A. and Banco Desio Veneto S.p.A. in the subsidiary Rovere Societé de Gestion SA, each bank holding a stake of 10%, and then transferred to the Parent Company as a result of the merger, it should be noted that, at the same time, the same transferred these stakes, at their book value, to the subsidiary Brianfid-Lux SA, which has brought its stake in the aforesaid company up to 70%.

Capital increase serving a Stock Grant Plan

On 27 October 2011, the Board of Directors of the Parent Company adopted, subject to the favourable opinion of the Committee for Appointments and Remuneration (to the extent pertaining thereto), some measures that followed the previous resolutions of 21 July 2011, which were adopted for the purposes of bringing the Incentive System of the Group into line with the "Provisions for banks and banking groups governing remuneration and incentive policies and practices" (*Disposizioni per le banche e i gruppi bancari in materia di politiche e prassi di remunerazione e incentivazione*) issued by the Bank of Italy on 30 March 2011.

Specifically, after having received the authorisation from the Bank of Italy as to the amendments to be made to the by-laws connected with the Stock Grant Plan 2011-2013, which forms an integral part of the new Incentive System, the Board of Directors resolved to call the extraordinary Shareholders' Meeting on 29 November 2011, for the approval of the capital increase, free of charge, pursuant to article 2349 of the Italian Civil Code, in a divisible form, for a maximum nominal amount of Euro 520,000 corresponding to a maximum number of 1,000,000 ordinary shares, with a par value of Euro 0.52 each, serving the Stock Grant Plan to the benefit of the Management of the Banco Desio Group (as identified in the application of the supervisory provisions).

This capital increase, in line with the Stock Grant Plan 2011 - 2013, will be implemented in three tranches to the same maximum amount (2014, 2015, 2016) through the use of an appropriate equity reserve drawn from other free equity reserves made up of "retained earnings" and will be submitted for approval by the Extraordinary Shareholders' Meeting, together with the related proposed amendments to article 4 of the Company's By-Laws.

The Ordinary Shareholders' Meeting, which will be held on 29 November 2011 as well, shall approve (also pursuant to article 114 - *bis* of the T.U.F.), the Stock Grant Plan itself, in addition to the establishment of the appropriate reserve referred to above.



#### **Human resources**

As at 30 September 2011, the Group increased to 1,888 employees, with an increase of 28, corresponding to 1.5%, compared to the final figure of the third quarter of 2010.

From 2009 the average compound annual growth rate registered in the headcount was equal to 2.3%, lower than that registered in the distribution network, which was equal to 4.8%, as evidenced by the numeric data represented in the chart below.

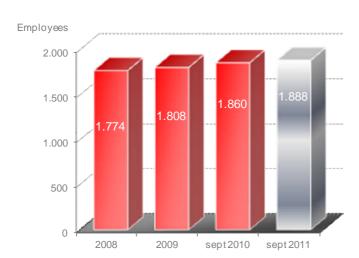


Chart no. 3 - INCREASE IN THE GROUP STAFF NUMBERS IN THE LAST FEW YEARS

The table below shows details of employees by grade at the end of the third quarter compared with the situation at the end of the same period last year.

Table no. 2 - GROUP STAFF: BREAKDOWN BY GRADE

					Chang	je
No. of employees	30.09.2011	Percentage breakdown	30.09.2010	Percentage breakdown	Value	%
Executives	38	2.0%	41	2.2%	-3	-7.3%
3rd and 4th level managers	448	23.7%	427	22.9%	21	4.9%
1st and 2nd level managers	501	26.6%	498	26.8%	3	0.6%
Other personnel	901	47.7%	894	48.1%	7	0.8%
Group Staff	1,888	100.0%	1,860	100.0%	28	1.5%



## Management performance

## Savings deposits: administered customer assets

At the end of the third quarter, the total administered customer assets reached 17.8 billion euro, with a comprehensive decrease of 0.45 billion euro with respect to the comparison period, with an increase of direct deposits.

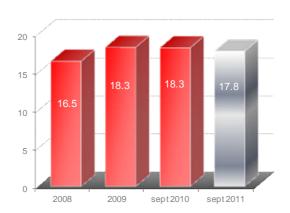
The changes in the balances of the items during the period under analysis are reported in the table below, while the subsequent chart shows the performance of the overall aggregate in the last years.

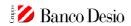
Table no. 3 - TOTAL DEPOSITS FROM CUSTOMERS

					Change	s
Amounts in thousands of Euro	30.09.2011	Percentage breakdown	30.09.2010	Percentage breakdown	Value	%
Amounts due to customers	4,328,959	24.3%	4,342,226	23.8%	-13,267	-0.3%
Securities issued and Financial liabilities at fair value through profit or loss	2,611,642	14.7%	2,393,539	13.1%	218,103	9.1%
Direct deposits	6,940,601	39.0%	6,735,765	36.9%	204,836	3.0%
Deposits from ordinary customers	7,802,804	43.8%	8,350,135	45.7%	-547,331	-6.6%
Deposits from institutional customers	3,062,361	17.2%	3,170,787	17.4%	-108,426	-3.4%
Indirect deposits	10,865,165	61.0%	11,520,922	63.1%	-655,757	-5.7%
Total deposits from customers	17,805,766	100.0%	18,256,687	100.0%	-450,921	-2.5%

Chart no. 4 - TOTAL DEPOSITS: THE TREND OVER THE LAST FEW YEARS

Euro/MLD





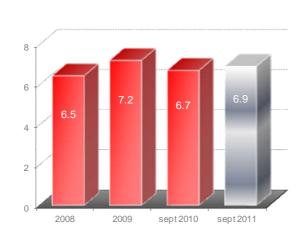
#### Direct deposits

Euro/MLD

Direct deposits as at 30 September 2011 exceeded 6.9 billion euro, up by 0.2 billion euro compared to the third quarter of the previous year, corresponding to 3%.

The development trend recorded in the last few years is reported in the chart below.

Chart no. 5 - DIRECT DEPOSITS: THE TREND OVER THE LAST FEW YEARS



#### Indirect deposits

Indirect deposits recorded an overall downward trend of 0.65 billion euro in the period, equal to 5.7% of the balance at the end of September 2010, coming to about 10.9 billion euro.

The performance is attributable for 0.55 billion euro to deposits from ordinary customer and for 0.1 billion euro to institutional customers.

The table below gives the details of the items in question, showing the changes that occurred in the time span under consideration.

Table no. 4 - INDIRECT DEPOSITS

					Changes	
Amounts in thousands of Euro	30.09.2011	Percentage breakdown	30.09.2010	Percentage breakdown	Value	%
Asset administration	4,424,743	40.7%	4,568,325	39.7%	-143,582	-3.1%
Asset management	3,378,061	31.1%	3,781,810	32.8%	-403,749	-10.7%
of which: Mut.Fund and Open-end Inv.	849,758	7.8%	1,169,935	10.2%	-320,177	-27.4%
Portfolio management	470,228	4.3%	650,983	5.7%	-180,755	-27.8%
Bank Insurance	2,058,075	18.9%	1,960,892	17.0%	97,183	5.0%
Deposits from ordinary customers	7,802,804	71.8%	8,350,135	72.5%	-547,331	-6.6%
Deposits from institutional customers	3,062,361	28.2%	3,170,787	27.5%	-108,426	-3.4%
Indirect deposits	10,865,165	100.0%	11,520,922	100.0%	-655,757	-5.7%



The chart below reports the breakdown by segment of the indirect deposits from ordinary customers at the end of the third quarter of the year, while the subsequent chart focuses on the components of managed assets in the same period, showing that the life bank insurance segment accounts for the main share (60.9%).

Chart no. 6 - INDIRECT DEPOSITS FROM ORDINARY CUSTOMERS BY SECTOR AS AT 30.09.2011: BREAKDOWN

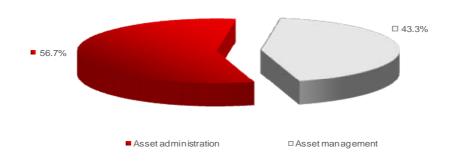
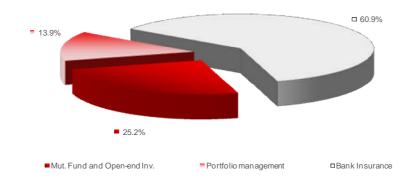


Chart no. 7 - INDIRECT DEPOSITS FOR ASSET MANAGEMENT AT 30.09.2011: BREAKDOWN



#### Loans to customers

Loans to customers continued its upward path, which bears witness to the Group's particular efforts made to concretely support households and SMEs at this difficult time for the worlds of finance and the economy. At 30 September 2011 the overall value of net lending thus reached the figure of 6.6 billion euro, with an increase of more than 0.2 billion euro, equal to 3.7%, with respect of the same period under consideration.

The chart below shows the steady growth in the credit activities recorded in the last years, corresponding to an annual average compound rate equal to 5.4%.



Chart no. 8 - LOANS TO CUSTOMERS: THE TREND OVER THE LAST FEW YEARS



At the end of the third quarter the total amount of net impaired loans, represented by non-performing loans, problem loans, expired loans, that is persistent breach in relation to continuing failure to comply with credit limits, as well as restructured loans, amounted to Euro 253.2 million, net of value adjustments of Euro 111.5 million. Specifically, net non-performing loans amounted to Euro 103.4 million, net problem loans to Euro 103.2 million, expired loans to Euro 42.7 million and restructured loans to Euro 3.9 million.

The table below summarises gross and net credit risk ratios: the amounts are still low, even though there was a generalised increase, compared to the third quarter of the previous year, as a natural consequence of the economic crisis.

Table no. 5 - AMOUNTS DUE FROM CUSTOMERS: RISK CREDIT INDICATORS

% Indexes for gross loans	30.09.2011	30.09.2010
Gross impaired loans to customers of which:	5.41%	4.81%
- gross non-performing loans	2.65%	2.50%
- gross problems loans	2.04%	1.77%
- gross restructured loans	0.06%	0.03%
- gross expired loans	0.65%	0.51%
% indexes for net loans	30.09.2011	30.09.2010
Net impaired loans to customers of which:	3.84%	3.23%
- net non-performing loans	1.57%	1.38%
- net problems loans	1.56%	1.31%
- net restructured loans	0.06%	0.03%
- net expired loans	0.65%	0.51%



#### The securities portfolio and inter-bank position

As at 30 September 2011 the Group's total financial assets stood at a value of Euro 1.1 billion, with a decrease of Euro 0.1 billion compared to the final figure of the same period of 2010.

The chart below presents the percentage breakdown of the portfolio based on the types of securities, showing that the largest proportion are debt securities which, including securities used in reverse repurchases agreements with customers and banks, accounts for 94.1% of total investments.

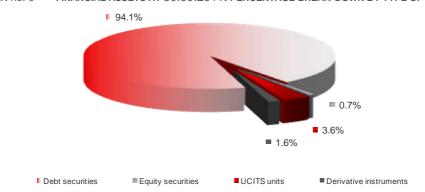


Chart no. 9 - FINANCIAL ASSETS AT 30.09.2011: PERCENTAGE BREAK-DOWN BY TYPE OF SECURITY

There was a positive inter-bank balance of about 0.1 billion euro as at 30 September 2011, compared with 0.3 billion euro at the end of September 2010.

## Shareholders' equity and economic stability

Shareholders' equity as at 30 September 2011, including the profit of the period, amounted to a total of Euro 793.7 million, an increase of Euro 11.5 million with respect to the figure recorded in the third quarter of 2010.

Shareholders' equity calculated in accordance with the supervisory regulations in force amounted to Euro 763.1 million (compared to Euro 770.6 million in September 2010). The figure is made up of Tier 1 capital of Euro 686.1 million and Tier 2 capital of Euro 88.9 million for valuation reserves and subordinated liabilities. The total of the items to be deducted from Tier 1 and Tier 2 amounted to Euro 11.9 million and these refer to equity investments in financial and insurance bodies.

The Tier 1 capital ratio, representing the ratio of primary capital to risk-weighted assets, reached 11.1% (11.3% in September 2010) and essentially coincides with the Tier 1 Core. The Tier 2 solvency ratio, representing the ratio between regulatory capital and risk-weighted assets, reached 12.4% (12.6% in September 2010).



#### Reclassified income statement

A reclassified Income Statement has been prepared (as compared with the layout in the *Consolidated Interim Financial Statements*) in order to provide a view of the Bank's affairs that is more consistent with operational performance, and this is the basis on which the following comments are made.

The following is a summary of the criteria adopted in the preparation of this statement:

- two accounting item totals were stated, defined as "Operating income" and "Operating costs", the algebraic balance of which constitutes the "Operating margin";
- "Net profit/(loss) for the period" was divided into "Profits/(losses) after taxes from continuing operations" and "Profits/(losses) after taxes from non-recurring operations";
- Net income from insurance activities includes the following income from Chiara Assicurazioni S.p.A.: net interest income (items 10 and 20), net insurance premiums (item 150), profits/(losses) on disposal/repurchase of financial assets available for sale (item 100), other operating income and expenses (item 220) and the balance of other income/charges from insurance activities management (item 160);
- "Operating income" also includes the balance of item 220, "Other operating income and expenses", also net of tax recoveries for stamp duty on customers' statements of account and securities deposit accounts and substitute tax on medium- and long-term financing, in addition to the amortisation of leasehold improvements, respectively reclassified as a reduction of item 180 (b), "Other administrative expenses" and as an increase of item 210, "Net adjustments to the value of /write-backs to intangible assets" in the "Operating costs" total";
- shares of profits in the period relating to equity investments in associates were reclassified from item 240 "Profits/(losses) on equity investments" to the item "Profits on equity investments in associates;
- the balance of item 100 (a), "Profit/(loss) on disposal/purchase of receivables" in "Operating income" was reclassified in special item "Profit/(loss) on disposal/purchase of receivables" after "Operating margin";
- provisions for clawback actions in debt litigation were reclassified from item 190, "Net provisions for risks and charges", to item 130 (a), "Net impairment losses on loans", both items following "Operating margin";
- provisions/uses of provisions for risks for extraordinary transactions are reclassified from item 190, "Net provisions for risks and charges", to item "Provisions for risks and charges on extraordinary transactions";
- the tax effect on Profits/(losses) from non-recurring operations is reclassified from item 290, "Taxes for the period on income from continuing operations" to the item "Taxes for the period on income from non-recurring operations".

The third quarter ended with Parent Bank net profit of about 48 million euro, as shown in the table below, which states the reclassified Income Statement in comparison with the Income Statement of the previous year.

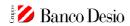


Table no. 6 - RECLASSIFIED INCOME STATEMENT

Captions				Chan	ge
Amounts in	thousands of Euros	30.09.2011	30.09.2010	Value	%
10+20	Net interest income	151,500	137,357	14,143	10.3%
70	Dividend and similar income	37	350	-313	-89.4%
	Profits (losses) on equity investments in associates	1,573	2,440	-867	-35.5%
40+50	Net fees and commissions	87,676	93,624	-5,948	-6.4%
80+90+100+ 110	disposal/repurchase and financial assets/liabilities at fair value through				
	profit or loss	3,702	7,560	-3,858	-51.0%
150+160	Net income from insurance activities	8,932	7,496	1,436	19.2%
220	Other operating income and expenses	6,762	3,732	3,030	81.2%
	Operating income	260,182	252,559	7,623	3.0%
180 a	Personnel expenses	-114,436	-111,597	-2,839	2.5%
180 b	Other administrative expenses	-47,122	-50,775	3,652	-7.2%
200+210	Net adjustments/w rite-backs to tangible/intangible assets	-8,331	-7,986	-345	4.3%
-	Operating costs	-169,889	-170,357	468	-0.3%
	Operating margin	90,293	82,202	8,091	9.8%
	Net profits/(losses) on disposal/repurchase of receivables	-251	0	-251	
130 a	Net impairment losses on loans	-17,897	-29,616	11,719	-39.6%
130 d	Net impairment losses on other financial transactions	-151	-22	-129	586.4%
190	Net provisions for risks and charges	-840	-347	-493	142.0%
	Profits/(losses) before taxes from continuing operations	71,154	52,217	18,937	36.3%
290	Taxes for the period on income from continuing operations	-30,107	-22,508	-7,599	33.8%
	Profits/(losses) after taxes from continuing operations	41,047	29,709	11,338	38.2%
240+270	Profits (losses) on equity investments and on disposal of investments	2	529	-527	-99.6%
	Provisions for risks and charges on extraordinary transactions	7,700	14,636	-6,936	-47.4%
	Profits/(losses) before taxes from non-recurring operations	7,702	15,165	-7,463	-49.2%
	Taxes for the period on income from non-recurring items	0	-7	7	-100.0%
	Profits/(losses) after taxes from non-recurring operations	7,702	15,158	-7,456	-49.2%
320	Net profit/(loss) for the period	48,749	44,867	3,882	8.7%
330	(Profit)/loss for the period attributable to minority interests	-702	-582	-120	20.6%
	Parent Bank net profit (loss)	48,047	44,285	3,762	8.5%

In order to make it easier to compare the reclassified Income Statement with the items as shown in the Financial Statements layout, a reconciliation statement is given for each period, showing the figures corresponding to the total in the layouts and the reclassification balances.



Table no. 7 - RECONCILIATION BETWEEN FINANCIAL STATEMENTS AND RECLASSIFIED INCOME STATEMENT AS AT

Captions		Financial Statement			Recla	assifications				Reclassified Statements
Amounts ir	n thousands of Euros	30.09.2011	Net income from insurance activities	Tax recoveries	Profits on equity investments in associates	Amortisation of leasehold improvements	Uses /provisions for risks and	Uses / provisions for risks and	Taxes on income	30.09.2011
10+20	Net interest income	152,420	-920							151,500
70	Dividend and similar income	37								37
	Profits (losses) on equity investments in associates				1,573					1,573
40+50	Net fees and commissions	87,676								87,676
80+90+100 +110	disposal/repurchase and financial assets/liabilities at fair value through									
	profit or loss	3,451	0				251			3,702
150+160	Net income from insurance activities	8,028	904							8,932
220	Other operating income and expenses	13,215	16	-8,577		2,108				6,762
	Operating income	264,827	0	-8,577	1,573	2,108	251	0	0	260,182
180 a	Personnel expenses	-114,436								-114,436
180 b	Other administrative expenses	-55,699		8,577						-47,122
200+210	Net adjustments/w rite-backs to tangible/intangible assets	-6,223				-2,108				-8,331
	Operating costs	-176,358	0	8,577	0	-2,108	0	0	0	-169,889
	Operating margin	88,469	0	0	1,573	0	251	0	0	90,293
	Net profits/(losses) on disposal/repurchase of receivables						-251			-251
130 a	Net impairment losses on loans	-17,136						-761		-17,897
130 d	Net impairment losses on other financial transactions	-151								-151
190	Net provisions for risks and charges	6,099						-6,939		-840
	Profits/(losses) before taxes from continuing operations	77,281	0	0	1,573	0	0	-7,700	0	71,154
290	Taxes for the period on income from continuing operations	-30,107								-30,107
	Profits/(losses) after taxes from continuing operations	47,174	0	0	1,573	0	0	-7,700	0	41,047
240+270	Profits (losses) on equity investments and on disposal of investments	1.575			-1,573					2
	Provisions for risks and charges on extraordinary transactions	,-			,-			7,700		7,700
	Profits/(losses) before taxes from non-recurring operations	1,575	0	0	-1,573	0	0	7,700	0	7,702
	Taxes for the period on income from non-recurring items									0
	Profits/(losses) after taxes from non-recurring operations	1,575	0	0	-1,573	0	0	7,700	0	7,702
320	Net profit/(loss) for the period	48,749	0	0	0	0	0	0	0	48,749
330	(Profit)/loss for the period attributable to minority interests	-702								-702
340	Parent Bank net profit (loss)	48,047	0	0	0	0	0	0	0	48,047

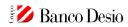


Table no. 8 - RECONCILIATION BETWEEN FINANCIAL STATEMENTS AND RECLASSIFIED INCOME STATEMENT AS AT 30.09.2010

Captions		Statement			Reclassifica	tions			Reclassified Statements
Amounts in	Amounts in thousands of Euros		Net income from insurance activities	Tax recoveries	Profits on equity investments in associates	Amortisation of leasehold improvements	Uses /provisions for risks and charges	Taxes on income	30.09.2010
10+20	Net interest income	137,992	-635						137,357
70	Dividend and similar income	350							350
	Profits (losses) on equity investments in associates				2,440				2,440
40+50	Net fees and commissions	93,624							93,624
80+90+100 +110	disposal/repurchase and financial assets/liabilities at fair value through								
450.400	profit or loss	7,644	-84						7,560
150+160 220	Net income from insurance activities	6,750 10,515	746 -27	-8,609		1,853			7,496 3,732
220	Other operating income and expenses								·
	Operating income	256,875	0	-8,609	2,440	1,853	0	0	252,559
180 a	Personnel expenses	-111,597							-111,597
180 b	Other administrative expenses	-59,383		8,609					-50,775
200+210	Net adjustments/w rite-backs to tangible/intangible assets	-6,133				-1,853			-7,986
	Operating costs	-177,113	0	8,609	0	-1,853	0	0	-170,357
	Operating margin	79,762	0	0	2,440	0	0	0	82,202
	Net profits/(losses) on disposal/repurchase of receivables								0
130 a	Net impairment losses on loans	-29,889					273		-29,616
130 d	Net impairment losses on other financial transactions	-22							-22
190	Net provisions for risks and charges	14,562					-14,909		-347
	Profits/(losses) before taxes from continuing operations	64,413	0	0	2,440	0	-14,636	0	52,217
290	Taxes for the period on income from continuing operations	-22,515						7	-22,508
	Profits/(losses) after taxes from continuing operations	41,898	0	0	2,440	0	-14,636	7	29,709
240+270	Profits (losses) on equity investments and on disposal of investments	2,969			-2,440				529
	Provisions for risks and charges on extraordinary transactions						14,636		14,636
	Profits/(losses) before taxes from extraordinary operations	2,969	0	0	-2,440	0	14,636	0	15,165
	Taxes for the period on income from extraordinary items							-7	-7
	Profits/(losses) after taxes from extraordinary operations	2,969	0	0	-2,440	0	14,636	-7	15,158
320	Net profit/(loss) for the period	44,867	0	0	0	0	0	0	44,867
330	(Profit)/loss for the period attributable to minority interests	-582							-582
340	Parent Bank net profit (loss)	44,285	0	0	0	0	0	0	44,285



The breakdown and performance of the main reclassified Income Statement items are summarised as follows, on the basis of the above tables.

#### Operating income

The revenue items related to operations recorded an increase of 3% compared with the period used for comparison, rising up to Euro 260.2 million. Specifically, an increase was reported in the *net interest income* for Euro 14.1 million (+10.3%), *net income from insurance activities* for 1.4 million euro (+19.2%) and *other operating income and expenses* for 3 million euro (+81.2%); vice versa, a decline was recorded in *net commissions* for Euro 5.9 million (-6.4%, of which Euro 2.5 million due to the termination of the custodian bank service rendered by the Parent Company, as well as to the effects arising from the criticalities of the financial markets and of the economic situation), the balance that groups together the *net profits/(losses) on trading activities, hedging activities and disposal/repurchase and financial assets/liabilities at fair value* of 3.9 million of euro (-51%, attributable to the profit from the transfer or repurchase of financial assets available for sale and to the net result from hedging activities), and the items *profit from equity investments in associates* and *dividends and similar income* as considered together for a total of Euro 1.2 million (-42.3%).

#### Operating costs

Total *operating costs*, which include personnel expenses, other administrative expenses and net adjustments/write-backs to tangible/intangible assets, came to 169.9 million euro, a decrease of 0.3%.

Profits/(losses) after taxes from continuing operations

The operating margin at the end of the period is consequently 90.3 million of euro, an increase of 8.1 million of euro with respect to the comparison period; *net impairment losses on loans*, equal to 17.9 million of euro, down by 39.6% compared to the same period of the previous year, *losses on disposal/purchase of receivables* of about 0.3 million of euro, *net provisions for risks and charges* of about 0.8 million euro, *net impairment losses on other financial transactions* of about 0.2 million of Euro and *taxes for the period on income from continuing operations* of 30.1 million euro lead to profits/(losses) after taxes from continuing operations equal to 41 million euro, up by 38.2%.

Profits/(losses) after taxes from non-recurring operations

*Profits/(losses) after taxes from non-recurring operations* amounts to 7.7 million and relates to the additional partial release of the provision, totalling 37.8 million of euro, set aside at the end of 2008 against the risk of partial review of the price collected for the transfer of 70% of Chiara Vita S.p.A. on the part of the Parent Company, as envisaged as epr contract at the end of the business plan of the Company (2012). At the end of the comparison period, the partial release of the same provision amounted to Euro 14.6 million.

#### Parent Bank net profit

The sum of profits/(losses) after taxes from continuing operations and profits/(losses) after taxes from non-recurring operations entails a Parent Bank net profit for the period equal to about 48 million euro net of the result attributable to minority interests of 0.7 million euro. The result shows an increase of 3.8 million euro, equal to 8.5%, compared to September 2010, that, however, benefitted from a higher non-recurring profit after taxes for 7.5 million euro.



#### Significant events after the reporting date

Opening of branches

On 12 October 2011 the Subsidiary Banco Desio Lazio S.p.A. opened the branch of Albano Laziale, thus increasing its distribution network to 20 branches, while the overall Group's distribution network currently includes 184 units.

#### Other information

Existence of the conditions specified in Articles 36 and 37 of the "Consob Market Regulations"

The conditions are still fulfilled which are specified in Articles 36 and 37 of the Consob Market Regulations (Resolution 16191 of 29 October 2007); these conditions are referred, in the present case, to the "non-UE" company CPC S.A., which is indirectly owned by the Parent Company, and to the company Brianza Unione di Luigi Gavazzi & C. S.a.p.a., which is the company controlling the Parent Company itself, as reported in the "Annual Report on Corporate Governance and Ownership Structures" of the Group as required by article 123-bis of the TUF and made available on the website <a href="https://www.bancodesio.it">www.bancodesio.it</a>, section Banco Desio – Corporate Governance.

Criminal investigations - Banco Desio Lazio SpA e Credito Privato Commerciale SA

On 6 September 2011 the Public Prosecutor's Office of the Court of Rome served a notice on the conclusion of the preliminary investigations on the subsidiaries Banco Desio Lazio SpA and Credito Privato commerciale SA, pursuant to article 415-bis of the Italian Code of Criminal Procedure, as to a criminal proceeding concerning some persons who were, at the time, representatives/employees of the abovementioned companies, as well as third parties with respect to the companies; the offences being reported included the cases contemplated by Legislative Decree 231/2001 (administrative liability of the companies), as specified in the previous press release of 22 September 2011.

#### **Business outlook**

The continued reinforcement of the local presence, the continuity in the development of loans' volume, the careful management and attentive monitoring of credit ratios, as well as the strict control of operating costs confirm themselves as the drivers for growth in the operating result and the achievement of a final profit for the current year that is not too distant from that of the previous financial year, in any case without prejudice to the unpredictability of development and implications of the considerable criticalities of the international economic scenario and of the financial markets.

Desio, 10 November 2011

The Board of Directors

Banco di Desio e della Brianza S.p.A.



# **Consolidated interim financial statements as at 30 September 2011**

## Consolidated balance sheet

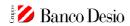
			,	Char	nge	_	Chang	ge
Assets		30.09.2011	30.09.2010	Amount	%	31.12.2010	A m o unt	%
10	Cash and cash equivalents	26,740	25,534	1,206	5	28,615	- 1,875 -	6.6
20	Financial assets held for trading	28,684	52,013	- 23,329	- 45	40,759	- 12,075 -	29.6
40	A vailable-for-sale financial assets	936,773	821,166	115,607	14	833,814	102,959	12.3
50	Held-to-maturity investments	127,526	103,526	24,000	23	124,480	3,046	2.4
60	Amounts due from banks	280,237	336,813	- 56,576	- 17	302,852	- 22,615 -	7.5
70	Amounts due from customers	6,600,429	6,365,079	235,350	4	6,476,720	123,709	19
80	Hedging derivatives	4,131	400	3,731	933		4,131	
100	Equity investments	15,413	17,555	- 2,142	- 12	16,720	- 1,307 -	7.8
110	Technical reserves arising from reinsurance	7,309	5,929	1,380	23	6,363	946	14.9
120	Tangible assets	156,476	149,205	7,271	5	150,821	5,655	3.7
130	Intangible assets	56,029	47,303	8,726	18	47,592	8,437	17.7
	of which:							
	- goodwill	51,473	44,345			44,345		
140	Taxassets	48,570	33,639	14,931	44	42,822	5,748	13.4
	a) current	3, <b>4</b> 20	3,150	270	9	7,289	- 3,869 -	96.3
	b) deferred	45, 150	30, <b>4</b> 89	14,661	48	35,533	9,617	58.7
160	Other assets	120,608	110,481	10,127	9	91,452	29,156	319
	Total Assets	8,408,925	8,068,643	340,282	4	8,163,010	245,915	3.0

			Cha	ange	_	Cha	nge
Total Liabilities and shareholders' equity	30.09.2011	30.09.2010	A mo unt	%	31.12.2010	A m o unt	%
10 Amounts due to banks	218,106	47,907	170,199	35	5 171,918	46,188	26.9
20 Amounts due to customers	4,328,959	4,342,226	- 13,267	7 -	0 4,459,599	- 130,640	- 2.9
30 Securities issued	2,449,463	1,970,818	478,645	5 2	4 2,114,408	335,055	15.8
40 Financial liabilities held for trading	15,840	3,762	12,078	3 32	1 6,657	9,183	137.9
50 Financial liabilities at fair value through profit or loss	162,179	422,721	- 260,542	2 - 6	2 334,326	- 172,147	- 51.5
60 Hedging derivatives	1,912	3,676	- 1,764	1 - 4	8 2,653	- 741	
80 Tax liabilities	26,903	19,305	7,598	3 3	9 12,664	14,239	112.4
a) current	17,082	8,841	8,24	1 9	3 2,763	14,319	198.3
b) deferred	9,821	10,464	- 643	3 -	6 9,901	- 80	- 106.5
100 Other liabilities	312,061	374,362	- 62,30	1 - 1	7 174,893	137,168	78.4
110 Reserve for employee termination indemnities	23,811	26,227	- 2,416	3 -	9 24,378	- 567	- 2.3
Reserves for risks and charges:	33,780	42,842	- 9,062	2 - 2	1 43,517	- 9,737	- 22.4
a) pension and similar commitments	160	164	- 4	4 -	2 186	- 26	- 102.2
b) other reserves	33,620	<i>4</i> 2,678	- 9,058	3 - 2	21 43,331	- 9,711	- 120.9
130 Technical Reserves	37,699	27,531	10,168	3 3	7 29,980	7,719	25.7
140 Valuation reserves	- 2,759	25,229	- 27,988	3 - 1	17,536	- 20,295	- 115.7
170 Reserves	664,601	628,838	35,763	3	6 629,025	35,576	5.7
180 Share premium reserve	16,145	16,145	-	-	16,145	-	-
190 Share capital	67,705	67,705	-	-	67,705	-	-
210 M ino rity interests (+/-)	4,473	5,064	- 59	<b>1</b> - 1	2 4,995	- 522	- 10.5
220 Net profit/(loss) for the period	48,047	44,285	3,762	2	9 52,611	- 4,564	- 8.7
Total Liabilities and shareholders' equity	8,408,925	8,068,643	340,28	2	8,163,010	245,915	3.0



## Consolidated income statement

					Chan	ge
	Captions	30	.09.2011	30.09.2010	Amount	%
10	Interest income and similar revenues		223,098	191,061	32,037	16.8
20	Interest expense and similar charges	-	70,678	- 53,069	- 17,609	33.2
30	Net interest income		152,420	137,992	14,428	10.5
40	Fee and commission income		103,528	107,113	- 3,585 -	3.3
50	Fee and commission expense	-	15,852	- 13,489	- 2,363	17.5
60	Net fees and commissions		87,676	93,624	- 5,948 -	6.4
70	Dividends and similar income		37	350	- 313 -	89.4
80	Net profits/(losses) on trading activities		855	1,315	- 460 -	35.0
90	Net profits/(losses) on hedging activities	-	213	1,851	- 2,064 -	111.5
100	Profit/(loss) on disposal or repurchase of:		2,492	7,317	- 4,825 -	65.9
	a) loans and receivables	-	251		- 251 -	100.0
	b) available-for-sale financial assets		2,207	7,035	- 4,828 -	68.6
	d) financial liabilities		536	282	254	
110	Net gain/(loss) on financial assets and liabilities at fair value through profit or					
	loss		317	- 2,839	3,156 -	111.2
_	Net interest and other banking income (intermediation margin)		243,584	239,610	3,974	1.7
130	Net impairments losses on/writebacks to:	-	17,287	- 29,911	12,624 -	42.2
	a) loans and receivables	-	17,136	- 29,889	12,753 -	42.7
	d) other financial assets	-	151	- 22	- 129	586.4
140	Net income from banking activities		226,297	209,699	16,598	7.9
150	Net insurance premiums		21,929	18,161	3,768	20.7
160	Balance of other income/charges arising on insurance management activities	-	13,901	,	,	21.8
170	Net result of financial and insurance activities		234,325	216,449	17,876	8.3
180	Administrative expenses:	-	170,135	- 170,980	845 -	0.5
	a) personnel expenses	-	114,436	- 111,597	*	2.5
	b) other administrative expenses	-	55,699	- 59,383	3,684 -	6.2
190	Net provisions for risks and charges		6,099	14,562	- 8,463 -	58.1
200	Net adjustments to the value of tangible assets	-	5,135	- 5,331	196 -	3.7
210	Net adjustments to the value of intangible assets	-	1,088	- 802	- 286	35.7
220	Other operating expenses/(income)		13,215	10,515	2,700	25.7
230	Operating expenses	-	157,044	- 152,036	- 5,008	3.3
240	Profits/(losses) on equity investments		1,573	2,969	- 1,396 -	47.0
	Profits (Losses) from disposal of investments		2		2	100.0
280						
000	Profits/(losses) before taxes from continuing operations		78,856	67,382	11,474	17.0
290	Taxes for the period on income from continuing operations	-	30,107	- 22,515	- 7,592	33.7
300	Net profit/(loss) after tax from continuing operations		48,749	44,867	3,882	8.7
320	Net profit/(loss) for the period		48,749	44,867	3,882	8.7
330	Profit/(loss) for the period attributable to minority interests	-	702	- 582	- 120	20.6
340	Parent Bank net profit/(loss)		48,047	44,285	3,762	8.5



## Consolidated income statement – quarterly trend

	Captions	3rd quarter	2nd	1st quarter	3rd quarter	2nd	1st quarter
		2011	quarter 2011	2011	2011	quarter 2011	2011
10	Interest income and similar revenues	80,382	74,706	68,010	64,363	63,531	63,167
20	Interest expense and similar charges	- 26,594	- 23,399	- 20,685	- 17,902	- 17,885	- 17,282
30	Net interest income	53,788	51,307	47,325	46,461	45,646	45,885
40	Fee and commission income	34,704	36,876	31,948	36,455	36,961	33,697
50	Fee and commission expense	- 4,596	- 7,166	- 4,090	- 4,673	- 5,495	- 3,321
60	Net fees and commissions	30,108	29,710	27,858	31,782	31,466	30,376
70	Dividends and similar income	5	31	1	4	346	
80	Net profits/(losses) on trading activities	- 681	108	1,428	34	114	1,167
90	Net profits/(losses) on hedging activities	- 123	6	- 96	1,164	687	
100	Profit/(loss) on disposal or repurchase of:	699	948	845	1,129	3,523	2,665
	a) loans and receivables	- 251	-		-	-	
	b) available-for-sale financial assets	691	817	699	923	3,477	2,635
	d) financial liabilities	259	131	146	206	46	30
110	Net gain/(loss) on financial assets and liabilities at fair value through profit or loss	1,192	- 61	- 814	- 1,072	- 952	- 815
120	Net interest and other banking income (intermediation margin)	84,988	82,049	76,547	79,502	80,830	79,278
130	Net impairments losses on/writebacks to:	- 8,686	- 5,563	- 3,038	- 12,991	- 10,546	- 6,374
	a) loans and receivables	- 8,664	- 5,372	- 3,100	- 12,962	- 10,324	- 6,603
	d) other financial assets	- 22	- 191	62	- 29	- 222	229
140	Net income from banking activities	76,302	76,486	73,509	66,511	70,284	72,904
150	Net insurance premiums	6,328	7,655	7,946	5,317	6,111	6,733
160	Balance of other income/charges arising on insurance management activities	- 3,942	- 4,737	- 5,222	- 3,301	- 3,521	- 4,589
170	Net result of financial and insurance activities	78,688	79,404	76,233	68,527	72,874	75,048
180	Administrative expenses:	- 56,934	- 59,483	- 53,718	- 57,068	- 58,911	- 55,001
	a) personnel expenses	- 37,917	- 39,392	- 37,127	- 37,587	- 38,129	- 35,881
	b) other administrative expenses	- 19,017	- 20,091	- 16,591	- 19,481	- 20,782	- 19,120
190	Net provisions for risks and charges	- 1,162	- 212	7,473	47	- 668	15,183
200	Net adjustments to the value of tangible assets	- 1,665	- 1,738	- 1,732	- 1,754	- 1,783	- 1,794
210	Net adjustments to the value of intangible assets	- 382	- 373	- 333	- 305	- 257	- 240
220	Other operating expenses/(income)	3,973	4,291	4,951	3,160	3,264	4,091
230	Operating expenses	- 56,170	- 57,515	- 43,359	- 55,920	- 58,355	- 37,761
240	Profits/(losses) on equity investments	301	588	684	1,200	978	791
270	Profits (Losses) from disposal of investments	-	-	2	-	-	
280	Profits/(losses) before taxes from continuing operations	22,819	22,477	33,560	13,807	15,497	38,078
290	Taxes for the period on income from continuing operations	- 9,751	- 10,621	- 9,735	- 6,236	- 7,375	- 8,904
300	Net profit/(loss) after tax from continuing operations	13,068	11,856	23,825	7,571	8,122	29,174
330	Profit/(loss) for the period attributable to minority interests	- 247	- 210	- 245	- 235	- 160	- 187
340	Parent Bank net profit/(loss)	12,821	11,646	23,580	7,336	7,962	28,987



## Statement of changes in consolidated shareholders' equity as at 30 September 2011

						Changes over the period									
	010	alances	11	Allocatio from previ	n of result ous period	Se	Т		ns in shar				for the	e Group	as at
	Equity at 31.12.2010	Change in opening balances	Equity at 1.01.2011	Reserves	Dividends and other allocations	Changes in reserves	Issue of new shares	Purchase of treasury shares	Extraordinary distribution of dividends	Change in equity instruments	Derivatives on treasury shares	Stock options	Comprehensive income for the period as at 30.06.2011	Equity attributable to the as at al 30.09.2011	Minority interests and 30.09.2011
Shareholders' equity:															
a) ordinary shares	64,278	-	64,278	-	-	-	- 200		-	-	-	-	-	60,840	3,238
b) other shares	6,865	-	6,865	-				-						6,865	
Share premium reserve	16,303	-	16,303	-	-	-	-	52	-	-	-	-	-	16,145	210
Reserves:	-														
a) retained earnings	620,461	-	620,461	39,070	-	- 3,376	-	-	-	-	-	-	-	655,208	947
b) others	9,261	-	9,261	-	-	-	-	-	-	-	-	132	-	9,393	
Revaluation reserves:	17,389	-	17,389			1	-						- 20,773	- 2,759	- 624
Equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Treasury shares	-	-	-	-	-	-	-	-	-	-		-	-	-	
Net Profit (loss) for the year	53,460	-	53,460	- 39,070	- 14,390	-	-	-	-	-	-	-	48,749	48,047	702
Equity attributable to the Group	783,022	-	783,022		- 13,949	- 3,217	-	-	-	-	-	132	27,751	793,739	
Minority interests	4,995	-	4,995		- 441	- 158	- 200	52					225		4,473

## Statement of changes in consolidated shareholders' equity as at 30 September 2010

		88		Allocatio	n of result	Changes over the period										
	.12.2009	alanc	010		ious period	,es	Т	ransactio	ns in shar	eholders	s' equity		some at	to the 2010	as at	
	Equity at 31.12.:	at 31	Change in opening balances	Equity at 1.01.2010	Reserves	Dividends and other allocations	Changes in reserves	Issue of new shares	Purchase of treasury shares	Extraordinary distribution of dividends	Change in equity instruments	Derivatives on treasury shares	Stock options	Comprehensive income for the period as at 30.09.2010	Equity atributable to the group as at 30.09.2010	Minority interests 8 30.09.2010
Shareholders' equity:																
a) ordinary shares	63,702	-	63,702	-	-	-	576	-	-	-	-	-	-	60,840	3,438	
b) other shares	6,865	-	6,865	-				-						6,865		
Share premium reserve	16,392	-	16,392	-	-	-	- 89	-	-	-	-	-	-	16,145	158	
Reserves:																
a) retained earnings	582,485	-	582,485	39,733	-	- 1,800	-	-	-	-	-	-	-	619,605	813	
b) others	9,119	-	9,119	-	-		-	-	-	-	-	114	-	9,233		
Revaluation reserves:	29,074	-	29,074				-						3,772	25,229	73	
Equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Treasury shares	-	-	-	-	-	-	-	-	-	-		-	-	-		
Net Profit (loss) for the year	53,682	-	53,682	- 39,733	- 13,949	-	-	-	-	-	-	-	44,867	44,285	582	
Equity attributable to the Group	757,372	-	757,372		- 13,949	1,862	-	-	-	-	-	114	40,527	782,202		
Minority interests	3,947	-	3,947			62	487	-					568		5,064	



## Consolidated cash-flow statement

A. OPERATIONS	30.09.2011	30.09.2010
1. Management activities	81,249	99,012
- interest income earned (+)	222,745	190,941
- interest expenses paid (-)	- 70,171	- 52,794
- dividends and similar revenues (+)	37	350
- net commissions (+/-)	88,319	94,252
- personnel costs (-)	- 108,168	- 106,052
- net premiums earned (+)	21,929	18,161
- other insurance income/charges (+/-)	- 13,901	- 11,411
- other costs (-)	- 48,965	- 51,328
- other revenues (+)	19,531	39,408
- taxes and duties (-)	- 30,107	- 22,515
- costs/revenues relating to non current assets held for sale and discontinued operations, net of tax effect (+/-)	-	-
2. Liquid assets generated (absorbed) by financial assets	- 279,426	312,507
- financial assets held for trading	10,242	23,114
- financial assets at fair value through profit or loss	-	-
- available-for-sale financial assets	- 129,943	44,873
- amounts due from customers	- 146,908	- 241,320
- amounts due from banks: at sight	- 76,847	40,579
- amounts due from banks: others	99,462	415,591
- other assets	- 35,432	29,670
3. Liquid assets generated (absorbed) by financial liabilities	234,460	- 292,420
- amounts due to banks: at sight	- 2,442	- 2,561
- amounts due to banks: others	48,630	13,810
- amounts due to customers	- 130,640	- 526,050
- securities issued	331,379	164,557
- financial liabilities held for trading	6,010	- 5,898
- financial liabilities at fair value through profit or loss	- 172,147	- 134,431
- other liabilities	153,670	198,153
Net liquid assets generated (absorbed) by operations (A)	36,283	119,099
B.INVESTMENTS		
1. Liquid assets generated by	46	3,434
-sale of equity investments	-	3,409
- dividends received from equity investments	-	-
-sale/redemption of financial assets held to maturity	-	-
- sale of tangible assets	46	25
- sale of intangible assets	-	-
- sale of subsidiaries and business divisions	-	-
2. Liquid assets absorbed by	- 23,407	- 109,516
-purchase of equity investments	-	-
- purchase of financial assets held to maturity	- 3,046	- 100,437
-purchase of tangible assets	- 10,836	- 6,351
- purchase of intangible assets	- 9,525	- 2,728
- purchase of subsidiaries and business divisions	-	-
Net liquid assets generated (absorbed) by investments (B)	- 23,361	- 106,082
C. FUNDING ACTIVITIES		
- issues/purchases of treasury shares	-	-
- issues/purchases of equity instruments	-	-
- distribution of dividends and other purposes	- 14,797	- 13,798
Net liquid assets generated (absorbed) by funding activities (C)	- 14,797	- 13,798
NET LIQUID ASSETS GENERATED (ABSORBED) DURING THE YEAR (A+B+C)	- 1,875	- 781
Financial statements' items	2011	2010
Cash and cash equivalents at beginning of year	28,615	26,315
Total liquid assets generated/absorbed during the year	- 1,875	- 781
Cash and cash equivalents: effect of exchange rate changes	.,5.0	
Cash and cash equivalents at end of year	26,740	25,534
The state of the s	_0,7 10	20,004



# Declaration of the Manager responsible for preparing the Company's financial reports

The undersigned, Piercamillo Secchi, as Manager responsible for preparing the Banco di Desio e della Brianza S.p.A.'s financial reports, declares, pursuant to article 154-bis paragraph 2, of Legislative Decree 58/1998, that the accounting disclosures contained in this "Consolidated Interim Report on Operations as at 30 September 2011" correspond to the contents of the relative documents, corporate books and accounting records.

Desio, 10 November 2011

Declaration of the Manager responsible for preparing the Company's financial reports

Piercamillo Secchi